#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### Form 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 7, 2017

### YRC Worldwide Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 0-12255 (Commission File Number) 48-0948788 (IRS Employer Identification No.)

10990 Roe Avenue Overland Park, Kansas 66211 (Address of principal executive office)(Zip Code)

(913) 696-6100 (Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Dere-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

D Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 7.01 Regulation FD Disclosure

YRC Worldwide Inc. will present at upcoming investor meetings and conferences. A copy of the slide show presentation to be presented is attached hereto as Exhibit 99.1.

| Item 9.01  | Financial Statements and Exhibits |
|------------|-----------------------------------|
| 11011 0.01 | I muncial Statements and Exhibits |

(d) Exhibits

Exhibit <u>Number</u> <u>Description</u> 99.1 <u>YRC Worldwide Inc. Investor Presentation</u>

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### YRC WORLDWIDE INC.

By: <u>/s/ Brianne L. Simoneau</u> Brianne L. Simoneau Vice President and Controller

Date: November 7, 2017



### **Forward-looking Statements and Disclaimers**

The information in this presentation is summary in nature and may not contain all information that is important to you. The Recipient acknowledges and agrees that (i) no representation or warranty regarding the material contained in this presentation is made by YRC Worldwide Inc. (the "Company" or "we") or any of its affiliates and (ii) that the Company and its affiliates have no obligation to update or supplement this presentation or otherwise provide additional information. This presentation is for discussion and reference purposes only and does not constitute an offer to sell or the solicitation of an offer to buy any securities or other property.

This presentation contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements relate to future events or future performance of the Company and include statements about the Company's expectations or forecasts for future periods and events. Specific forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts and include, without limitation, words such as "may," "will," "should," "expect," "plan," "anticipate," "believe," "estimate," "predict," "potential" or "continue," the negative of such terms or other

comparable terminology. We disclaim any obligation to update those statements, except as applicable law may require us to do so, and we caution you not to rely unduly on them. We have based those forwardlooking statements on our current expectations and assumptions about future events, and while our management considers those expectations and assumptions to be reasonable, they are inherently subject to significant business, economic, competitive, regulatory and other risks, contingencies and uncertainties, most of which are difficult to predict and many of which are beyond our control. Therefore, actual results may differ materially and adversely from those expressed in any forwardlooking statements. Factors that might cause or contribute to such differences include, but are not limited to, those we discuss in the "Risk Factors" section of our Annual Report on Form 10-K and in other reports we file with the Securities and Exchange Commission.

This presentation includes the presentation of Adjusted EBITDA, a non-GAAP financial measure. Adjusted EBITDA is not a measure of financial performance in accordance with generally accepted accounting principles and may exclude items that are significant in understanding and assessing our financial results. Therefore, this measure should not be considered in isolation or as an alternative to net income from operations, cash flows from operations, earnings per fully-diluted share or other measures of profitability, liquidity or performance under generally accepted accounting principles. We believe our presentation of Adjusted EBITDA is useful to investors and other users as these measures represent key supplemental information our management uses to compare and evaluate our core underlying business results both on a consolidated basis and across our business segments, particularly in light of our leverage position and the capitalintensive nature of our business. Additionally, Adjusted EBITDA helps investors to understand how the company is tracking against our financial covenants in our term loan credit agreement as this measure is calculated as prescribed therein and serves as a driving component of our key financial covenants. You should be aware that this presentation of Adjusted EBITDA may not be comparable to similarly-titled measures used by other companies. A reconciliation of this measure to the most comparable measures presented in accordance with generally accepted accounting principles has been included in this presentation.

Product names, logos, brands, and other trademarks featured or referred to are the property of their respective trademark holders. These trademark holders are not affiliated with YRC Worldwide Inc. They do not sponsor or endorse our materials.

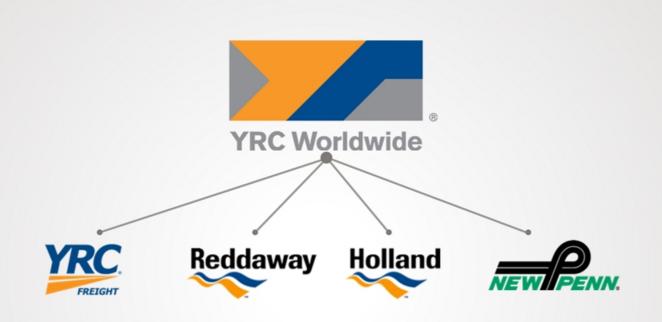
# THERE ARE FREIGHT COMPANIES AND THEN THERE'S YRCW

FREIG

YRC

USDOT 071821

From the time we began traveling the roads more than 90 years ago, we have used a combination of extraordinary service, technology and good old fashioned hard work to evolve into the company we are today — one of the largest less-than-truckload (LTL) carriers in North America with ~32,000 employees, driving more than 930 million miles a year and generating \$4.7 billion in annual revenue



### YRCW provides services under a portfolio of four operating companies

Collectively, we have approximately 20 - 25% of the public carrier market by tonnage. We provide the broadest coverage and more service capability throughout North America than any competitor. To put it simply, customers tell us where they want their freight to go and when it needs to be there, and we take it there; we carry the economy



### **North American Coverage**



YRC Freight serves manufacturing, wholesale, retail and government customers throughout North America. When customers need longer-haul LTL shipping solutions, YRC Freight is the expert

| Metric        |
|---------------|
| \$3.0 billion |
| \$127 million |
| ~120,000      |
| 260           |
| 1,300 miles   |
| 1,200 lbs     |
| 3-4 days      |
|               |



For next-day and time-sensitive services, we have three distinct regional carriers: Holland, Reddaway and New Penn. All three brands are well established in their respective regions

| YRC Regional           | Metric                  |
|------------------------|-------------------------|
| LTM 3Q17 Revenue       | \$1.8 billion           |
| LTM 3Q17 Adj. EBITDA   | \$145 million           |
| # of Customers         | ~150,000                |
| # of Terminals         | 127                     |
| Average Length of Haul | 400 miles               |
| Average Weight         | 1,500 lbs               |
| Average Transit        | > 90% in 2 days or less |



The company you keep says a lot about you.

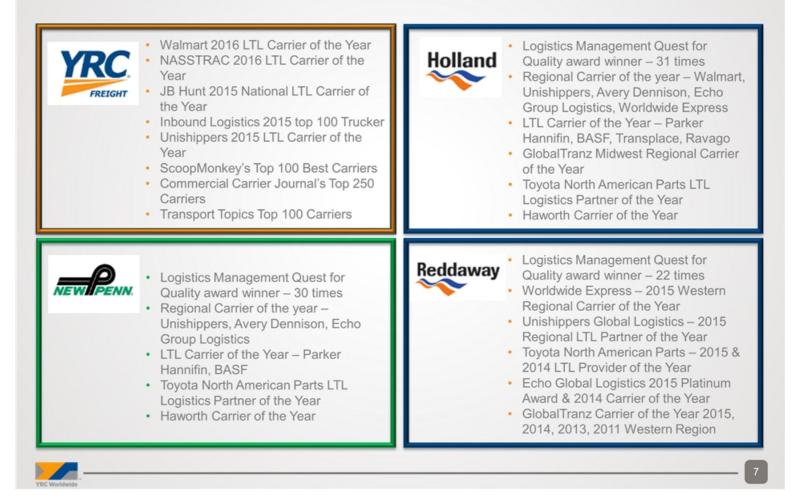
And we work with some very good companies.

We're fortunate to have stable, long-standing relationships with some of the greatest companies in the world,

from large Fortune 500 companies to small, privately-held businesses



### We delivered, and our customers noticed



### Highly Experienced Senior Management With More Than 150 Years of Operating Experience



James Welch Chief Executive Officer, YRCW

- More than 37 years of industry experience and a 34-year veteran of the Company
- Returned to the Company in 2011 to become CEO



Stephanie Fisher Chief Financial Officer, YRCW

- More than 16 years of experience in accounting, financial analysis and corporate compliance
- 13-year veteran of the Company; prior to being named CFO, was Vice President and Controller



Justin Hall Chief Customer Officer, YRCW

- Responsible for designing and deploying technology, logistics and innovative transportation solutions to enhance the customer experience and create growth opportunities
- Former President of Logistics Planning Services



Jim Fry Vice President, General Counsel & Corporate Secretary, YRCW

- More than 21 years of industry experience
- Prior to YRCW, served as Executive Vice President, General Counsel, and Secretary for Swift Transportation Company

### Highly Experienced Senior Management With More Than 150 Years of Operating Experience



Darren Hawkins President, YRC Freight

- More than 25 years of industry experience
- Prior to being named President of YRC Freight, was Senior Vice President of Sales for the Company



Scott Ware President, Holland

- More than 31 years of industry experience
- Prior to being named President of Holland, was Vice President of Operations and Linehaul for the Company



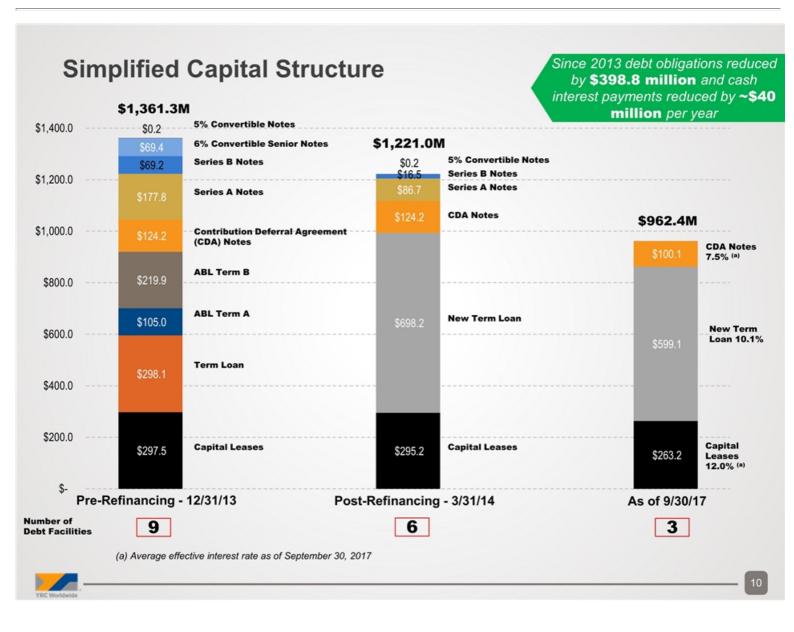
Howard Moshier President, New Penn

- More than 28 years of industry experience
- Prior to being named President
  of New Penn, was the Senior
  Vice President of Operations for
  YRC Freight



TJ O'Connor President, Reddaway

- More than 35 years of industry experience
- Prior to being named President of Reddaway in 2007, served as President and CEO of USF Bestway





Growing into capital structure

Funded Debt to Adjusted EBITDA ratio down 5.0 turns

3.40x

3Q17 LTM

Continue to de-risk the balance sheet

### No Near-Term Maturities

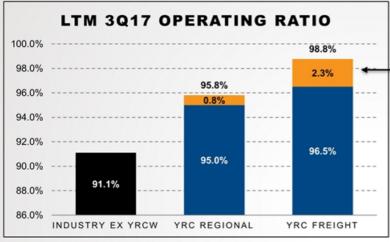


Significant extension of debt maturities provides runway to continue operational transformation

(a) If the Company's Contribution Deferral Agreement (CDA) notes are not extended to at least late October 2022, the term loan maturity will be reset to within 60 days before the CDA's scheduled maturity

(b) Option to extend maturity from February 13, 2019 to June 28, 2021, subject to refinancing, replacement or extension of the credit agreement governing the term loan facility to or beyond June 28, 2021

### **Opportunity for OR Improvement & Further Deleveraging**



Note: The peer group's LTM 3Q17 Operating Ratio includes ODFL, SAIA LTL, ABFS, FDXF and XPO LTL.

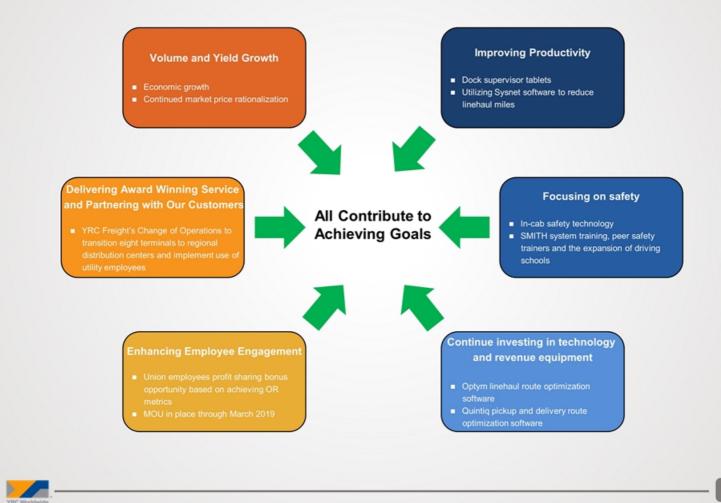
| LTM 3Q17         | YRC | Regional | YR | C Freight |
|------------------|-----|----------|----|-----------|
| Revenue          | \$  | 1,794.6  | \$ | 3,036.5   |
| Operating Income |     | 75.4     |    | 37.7      |
| Operating Ratio  |     | 95.8%    |    | 98.8%     |

Improvement Opportunity

Assuming current market performance of an OR of approximately 91, the long-term goals are:

- YRC Freight 96 97
- YRC Regional approximately 95

### **Plan to Achieve Operating Ratio Goals**



### **Reinvesting in the Business**

After several years of curtailing investment in the business, capital spending has resumed

Fleet replenishment through operating leases beginning in 2013

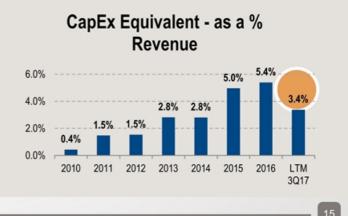
Increased leasing activity due to greater financing options resulting from the Company's improved financial condition

For the LTM 3Q17, the CapEx Equivalent (CapEx plus the Capital Value of Leases) was 3.4% of revenue

Since the beginning of 2015, the Company has taken delivery of more than 2,300 new tractors and 4,900 new trailers

Acquired 86 dimensioners since 2014. Dimensioning technology is used to better cost, price and plan freight loading and flow





#### **CapEx Equivalent**

### **Reinvesting in the Business – Technology & Other CapEx**

4x increase in technology investment from 2013 to 2016

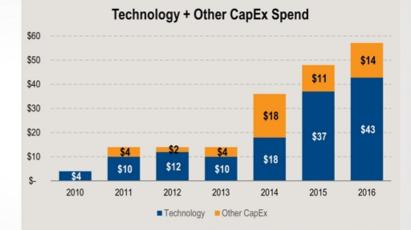
Recent Technology & Other CapEx investments include

- Dimensioners<sup>(a)</sup>
- Mobileye and Lytx in-cab safety technology<sup>(a)</sup>
- Pickup and delivery handheld units
- Upgraded forklift technology
- PROS yield management technology
- Dock supervisor tablets
- KRONOS time and attendance system
- Dimensional freight quote based shipping solution
- Sysnet linehaul optimization technology

As we move forward, we expect to continue reinvesting at a similar level including

- Optym linehaul load plan creation and network optimization
- Quintig pick-up and delivery software

(a) Included in Other CapEx



### **Financial and Operational Update**

1

#### 3Q 2017 Financial Results

- Operating revenue increased by 2.4% to \$1.251
  billion compared to 3Q 2016
- Adjusted EBITDA of \$81.4 million compared to \$85.5 million reported a year ago

Term Loan Extension Completed in July

### Upgraded Credit Rating Outlook

 Moody's upgraded outlook from Stable to Positive in July

# 4

3

#### **Change of Operations at YRC Freight**

- Transitioning eight terminals to distribution centers to serve as quick sort operations
- Implementing the use of utility employees that will be able to perform multiple job functions
- This significant structural upgrade to the network will add approximately 14% capacity and expected to be implemented in November 2017

2

# Term loan extended from February 2019 to July 2022

- Reduced outstanding principal to \$600 million
- Increased annual principal amortization from 1% to 3%
- Increased interest rate from LIBOR + 750 basis points to LIBOR + 850 basis points
- If the CDA notes are not extended to at least late October 2022, the term loan maturity will be reset to within 60 days before the CDA's scheduled maturity



### YRC Freight's Distribution Centers Following Change of Operations

### **Forward Looking Considerations**

1

Plan to continue investing back into the business through combined purchasing and leasing to enhance shareholder value

3

No material long-term debt / facility maturities until 4Q19



International Brotherhood of Teamsters memorandum of understanding (MOU) in place through March 2019

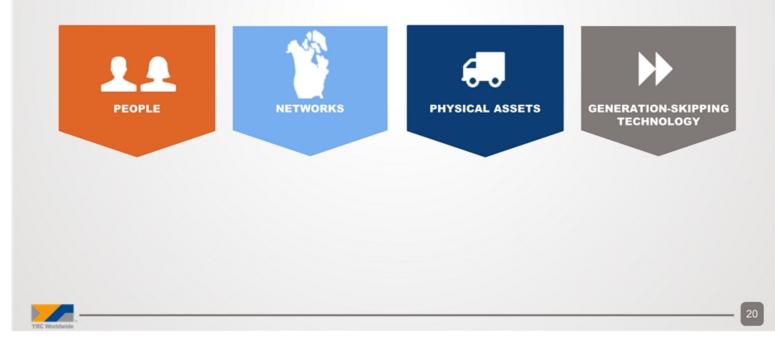
- Annual wage increases of \$0.34 per hour in April in 2017 and 2018
- Annual health and welfare benefit contributions increase in August in 2017 and 2018; estimated increase in 2017 is approximately 7%

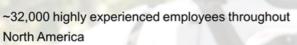
4

Total federal net operating losses (NOLs) of \$741.5 million as of December 31, 2016 that expire between 2028 - 2036

Helps mitigate federal cash income tax payments

YRCW's competitive strengths provide a platform for continued improvement and long-term growth





Average tenure of union employees approximately 15 years

Union employee turnover less than 10%

Long-term relationships with more than 250,000 customers

Experienced senior management with more than 150 years of operating experience



Typical LTL driving distance contributes to stable workforce and low turnover

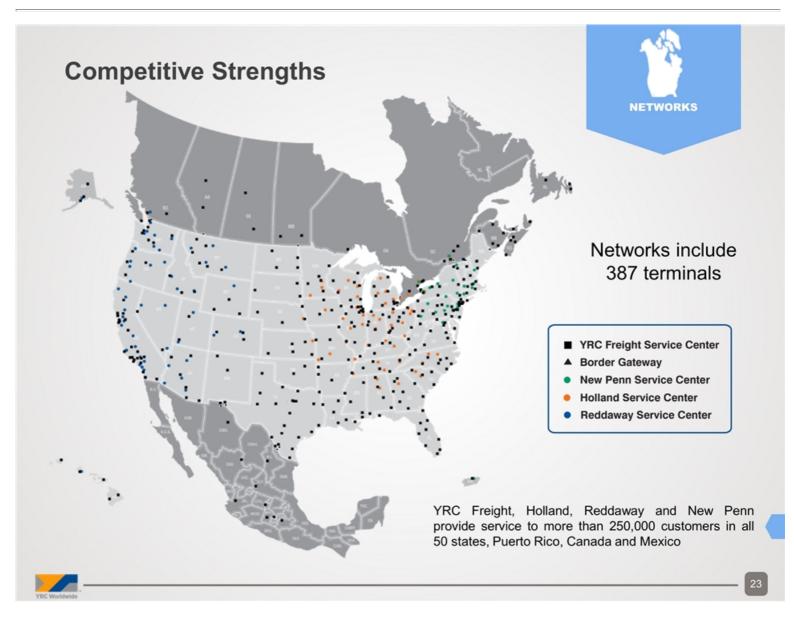
YRCW drivers covered over 930 million miles in 2016

 The equivalent of more than 166,000 round trips between New York and Los Angeles

Active million mile drivers - accident-free

2,094 drivers > 1 million miles 675 drivers > 2 million miles 124 drivers > 3 million miles 24 drivers > 4 million miles 1 driver > 5 million miles 1 driver > 6 million miles





YRC Freight operates a large hub and spoke network

Regional carriers operate direct loading and quick sort networks

#### YRCW Totals

- 387 terminals
- ~21,000 doors
- ~14,000 tractors
- ~45,000 trailers

Reinvesting in the business by replenishing the fleet through a combined approach of purchasing and leasing

Taken delivery of more than 2,300 new tractorsand 4,900 new trailers since the beginning of 2015





Implementing tools for continuous improvement in safety, efficiency, and productivity



In-Cab Safety Technology – in service



86 Dimensioners – in service



Dock Supervisor Tablets – in service



Quintiq Pickup and Delivery Route Optimization Software – full implementation expected in 2018

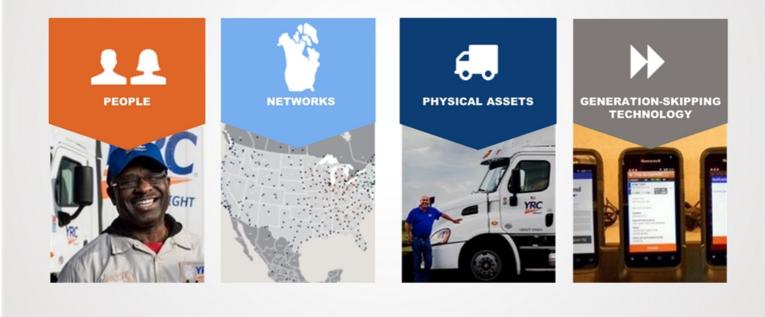


Pick Up & Delivery Handheld Units – in service



Optym Linehaul Route Optimization Software – implemented in 2016

The result is award-winning customer service with a flexible supply chain that provides the broadest coverage throughout North America



# **HOW WE PLAN TO MOVE** FREIGHT, OUR COMPANY AND **YOUR INVESTMENT FORWARD**

#### YRCW provides the opportunity to invest in a portfolio of four proud and distinct LTL operating companies



Leadership

Team

Experienced



Strong Industry Position



**Asset Base** 



Simplified & Stable Capital Structure



Model

**Diversified** Business



Reinvestment Back Into the **Business** 



Well Positioned Once Capacity Tightens

### **Investor Relations**

NASDAQ:

## YRCW

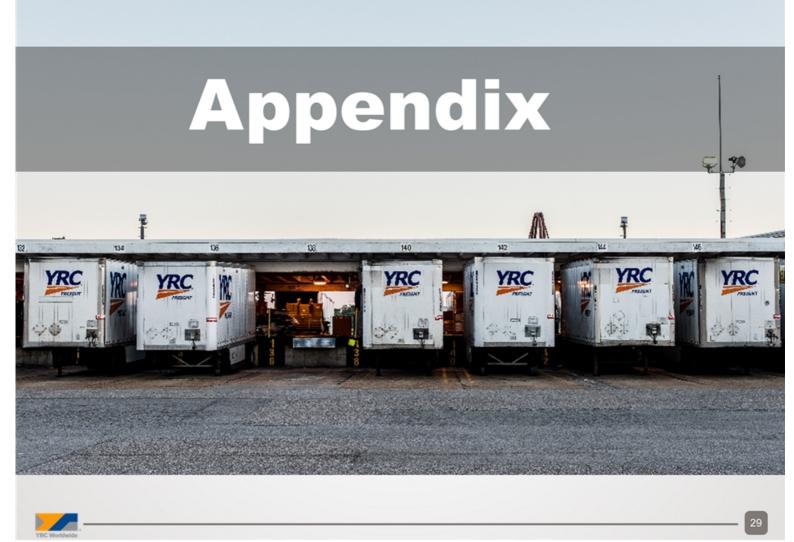
### WEBSITE:

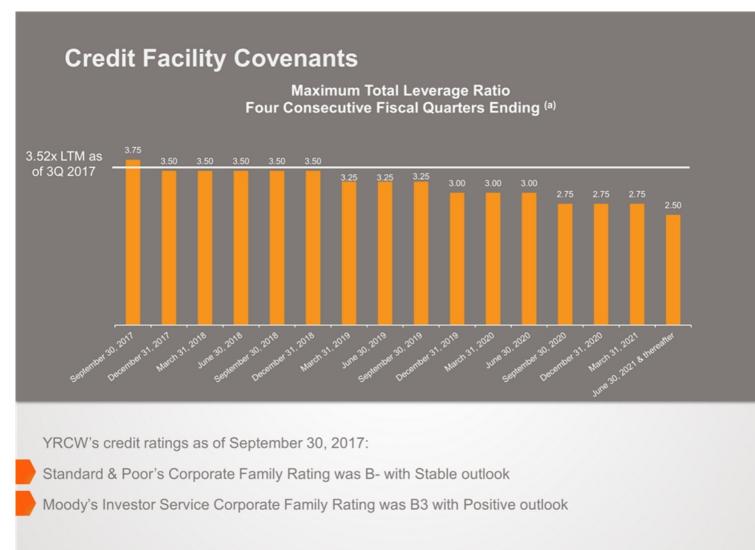
### www.yrcw.com

### COMPANY CONTACT:

# **Tony Carreño**

Vice President – Investor Relations (913) 696-6108 tony.carreno@yrcw.com





(a) As amended in July 2017



Focused on improving cash flows while simultaneously increasing reinvestment into the Company

(a) Free cash flow = operating cash flow less acquisitions of property and equipment, net of disposals

### **Multi-Employer Pension Plans Contingent Liability**

Employees covered by collective bargaining agreements

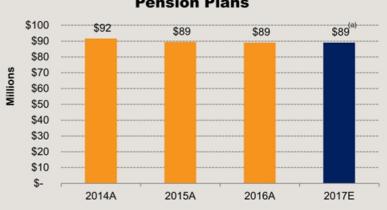
Required contributions anticipated to be an average of \$1.85<sup>(a)</sup> per hour in 2017

- 2017 cash contributions to be approximately \$89 million<sup>(a)</sup>
- Expense included in EBITDA
- Not impacted by changes in interest rates

Contributions are made to 32 multi-employer pension plans with various levels of underfunding

Pension plans are managed by independent trustees

If the Company were to withdraw from or there was a termination of all of the multi-employer pension plans, the Company's portion of the contingent liability would be an estimated \$10 billion



#### Cash Contributions to Multi-Employer Pension Plans

However.........YRC Worldwide has, and expects to continue, making its required contractual contributions to the multi-employer pension plans thus SIGNIFICANTLY minimizing the potential of any material contingent liability becoming due

Additionally, to our knowledge, there are no regulations that would change our average per hour contribution for the remaining term of the Memorandum of Understanding (MOU) as that is contractually agreed to by and between the Company and the individual funds nor are we aware of any regulations that would materially change the status or amount of our contingent liability. As long as we continue to pay what is contractually agreed to, there should be no issue

(a) The estimated contribution amount is subject to potential increases under the 2014 MOU Extension Agreement if the Company's health and welfare contributions made to maintain the current level of health and welfare benefits are less than the health and welfare contribution amounts already negotiated.

### **Single-Employer Pension Plans**

Millions

Certain employees not covered by collective bargaining agreements

Plans closed to new participants effective January 1, 2004 with benefit accrual for active employees frozen effective July 1, 2008

Future funding requirements primarily driven by benefits paid, actuarial gains and losses and company contributions

Long-term strategy is to reduce the risk of the underfunded plans

On average, the single-employer pension expense from 2014 – 2016 was approximately \$21 million, excluding the expense recognition of settlements from lump sum payouts in 2015

# Cash Contributions to Single-Employer Pension Plans \$80 \$71 \$62 \$57<sup>(a)</sup> \$54<sup>(a)</sup> \$54

\$40 \$30 \$20 \$10 \$-2014A 2015A 2016A 2017E

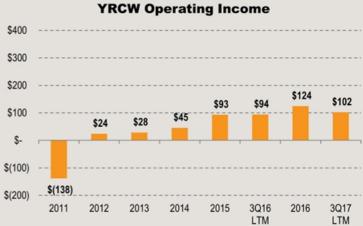
<sup>(</sup>a) Reflects a \$12.2 million contribution due in January 2017 that was paid in December 2016



### Consolidated

(\$ in millions)





#### .....

### Third Quarter 2017 Year-Over-Year Revenue Per Shipment and Revenue Per CWT





YRC Freight Revenue per cwt (x-FSC)



Regional Revenue per cwt (x-FSC)



### Third Quarter 2017 Year-Over-Year Volume

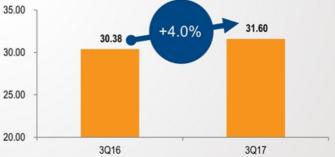




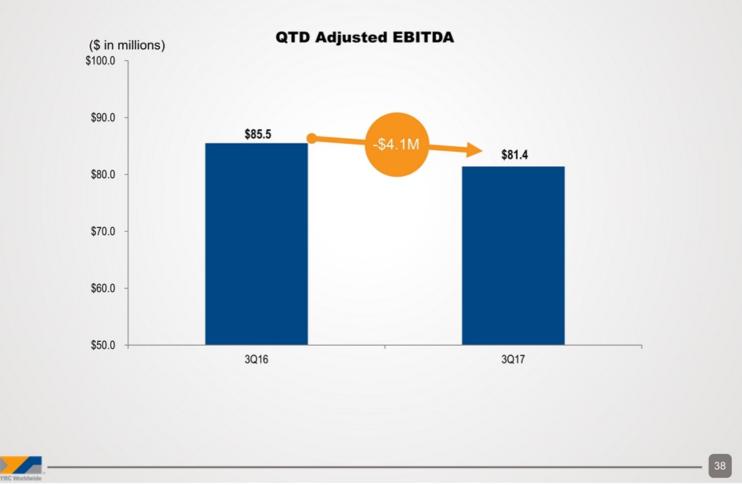
YRC Freight Tonnage per Day



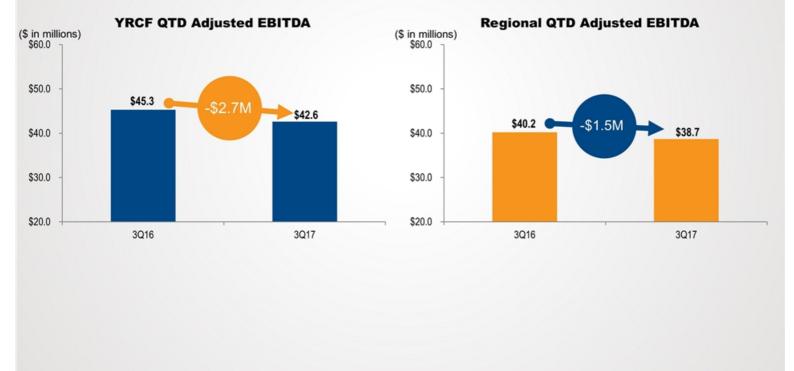
**Regional Tonnage per Day** 



### **Consolidated Adjusted EBITDA**



### Segment Adjusted EBITDA



### **EBITDA Reconciliation - Consolidated**

#### (\$ in millions)

| YRCW Consolidated                                      | F  | Y 2011  | FY 2012    | FY 2013   | FY 2014   | FY 2015  | FY 2016  | LTM | 3Q 2016 | LTM 3Q 2017 | 3Q | 2016    | 3Q 2017 |
|--------------------------------------------------------|----|---------|------------|-----------|-----------|----------|----------|-----|---------|-------------|----|---------|---------|
| Reconciliation of net income (loss) to adjusted EBITDA |    |         |            |           |           |          |          |     |         |             |    |         |         |
| Net income (loss)                                      | \$ | (354.4) | \$ (136.5) | \$ (83.6) | \$ (67.7) | \$ 0.7   |          | \$  | 5.5     | \$ (10.8)   | \$ | 13.9 \$ |         |
| Interest expense, net                                  |    | 155.7   | 150.1      | 163.8     | 149.5     | 107.1    | 103.0    |     | 103.8   | 102.1       |    | 25.5    | 25.9    |
| Income tax (benefit) expense                           |    | (7.5)   | (15.0)     | (45.9)    |           | (5.1)    | 3.1      |     | (12.1)  | 0.1         |    | 0.5     | 0.9     |
| Depreciation and amortization                          |    | 195.7   | 183.8      | 172.3     | 163.6     | 163.7    | 159.8    |     | 159.6   | 151.3       |    | 40.3    | 36.7    |
| EBITDA                                                 | \$ | (10.5)  | \$ 182.4   | \$ 206.6  | \$ 229.3  | \$ 266.4 | \$ 287.4 | \$  | 256.8   | \$ 242.7    | \$ | 80.2 \$ | 66.5    |
| Adjustments for debt covenants:                        |    |         |            |           |           |          |          |     |         |             |    |         |         |
| (Gains) / loss on property disposals, net              |    | (8.2)   | (9.7)      | (2.2)     | (11.9)    | 1.9      | (14.6)   |     | (10.8)  | (0.4)       |    | 0.2     | 1.3     |
| Letter of credit expense                               |    | 35.2    | 36.3       | 33.9      | 12.1      | 8.8      | 7.7      |     | 8.2     | 6.8         |    | 1.7     | 1.7     |
| Restructuring professional fees                        |    | 44.0    | 3.0        | 12.0      | 4.2       | 0.2      |          |     | -       | 2.2         |    |         |         |
| Nonrecurring consulting fees                           |    |         |            | -         |           | 5.1      | -        |     |         | -           |    |         |         |
| Permitted dispositions and other                       |    | 6.2     | (4.0)      | 1.7       | 1.8       | 0.4      | 3.0      |     | 1.9     | 2.3         |    | 2.2     | 0.3     |
| Equity based compensation expense                      |    | 0.6     | 3.8        | 5.8       | 14.3      | 8.5      | 7.3      |     | 8.0     | 6.6         |    | 1.5     | 1.3     |
| Union equity awards                                    |    | 14.9    |            | -         |           |          | -        |     | -       |             |    |         | -       |
| Restructuring transaction costs                        |    | 17.8    |            |           |           |          |          |     |         |             |    |         |         |
| Fair value adjustment of derivative liabilities        |    | 79.2    |            | -         |           |          |          |     |         |             |    |         | -       |
| Amortization of ratification bonus                     |    |         |            | -         | 15.6      | 18.9     | 4.6      |     | 9.1     |             |    |         | -       |
| Non-union pension settlement                           |    |         |            |           |           | 28.7     |          |     | 28.7    |             |    |         | -       |
| Equity Investment Impairment                           |    |         | 30.8       | -         |           | -        | -        |     | -       | -           |    |         | -       |
| (Gains) / loss on extinguishment of debt               |    | (25.8)  |            |           | (11.2)    | 0.6      | -        |     | -       |             |    |         |         |
| Transaction costs related to the issuance of debt      |    |         |            |           |           |          | -        |     | -       | 6.7         |    |         | 6.7     |
| Other, net <sup>(a)</sup>                              |    | 5.8     | (3.1)      | (2.9)     | (9.7)     | (6.2)    | 2.1      |     | 3.9     | 6.5         |    | (0.3)   | 3.6     |
| Adjusted EBITDA                                        | \$ | 159.2   | \$ 239.5   | \$ 254.9  | \$ 244.5  | \$ 333.3 | \$ 297.5 | \$  | 305.8   | \$ 273.4    | S  | 85.5 \$ | 81.4    |

(a) As required under our Term Loan Agreement, other, net, shown above consists of the impact of certain items to be included in Adjusted EBITDA



### **EBITDA Reconciliation - Segment**

#### (\$ in millions)

| YRC Freight Segment                                          | 1  | FY 2011 | FY 2 | 012    | F  | FY 2013 |    | FY 2014 |    | FY 2015 |    | FY 2016 | LTM | 3Q 2016 | LTN | 3Q 2017 | 3  | Q 2016 | 3Q | 2017  |
|--------------------------------------------------------------|----|---------|------|--------|----|---------|----|---------|----|---------|----|---------|-----|---------|-----|---------|----|--------|----|-------|
| Reconciliation of operating income (loss) to adjusted EBITDA |    |         |      |        |    |         |    |         |    |         |    |         |     |         |     |         |    |        |    |       |
| Operating income (loss)                                      | \$ | (88.5)  | S    | (37.3) | \$ | (31.2)  | \$ | 0.5     | \$ | 18.0    | \$ | 53.2    | \$  | 31.9    | \$  | 37.7    | \$ | 20.8   | \$ | 20.3  |
| Depreciation and amortization                                |    | 102.9   |      | 119.8  |    | 109.1   |    | 98.0    |    | 93.1    |    | 90.3    |     | 90.5    |     | 86.0    |    | 22.9   |    | 21.1  |
| (Gains) losses on property disposals, net                    |    | (10.5)  |      | (9.9)  |    | (3.0)   |    | (15.9)  |    | 1.9     |    | (15.7)  |     | (11.8)  |     | (2.0)   |    |        |    | 1.0   |
| Letter of credit expense                                     |    | 28.1    |      | 29.6   |    | 25.8    |    | 8.3     |    | 6.1     |    | 5.0     |     | 5.4     |     | 4.4     |    | 1.1    |    | 1.1   |
| Union equity awards                                          |    | 10.3    |      | -      |    | -       |    | -       |    | -       |    | -       |     | -       |     | -       |    |        |    | -     |
| Nonrecurring consulting fees                                 |    |         |      | -      |    |         |    | -       |    | 5.1     |    |         |     |         |     | -       |    |        |    | -     |
| Amortization of ratification bonus                           |    | -       |      | -      |    |         |    | 10.0    |    | 12.2    |    | 3.0     |     | 5.9     |     | -       |    |        |    | -     |
| Non-union pension settlement charge                          |    |         |      |        |    |         |    |         |    | 28.7    |    |         |     | 28.7    |     |         |    |        |    |       |
| Other, net <sup>(a)</sup>                                    |    | 1.4     |      | 2.7    |    | 4.5     |    | (1.1)   |    | 2.1     |    | 4.3     |     | 5.5     |     | 0.5     |    | 0.5    |    | (0.9) |
| Adjusted EBITDA                                              | \$ | 43.7    | \$   | 104.9  | \$ | 105.2   | \$ | 99.8    | \$ | 167.2   | \$ | 140.1   | \$  | 156.1   | \$  | 126.6   | \$ | 45.3   | \$ | 42.6  |
| Regional Transportation Segment                              |    | FY 2011 | FY 2 | 012    | F  | Y 2013  |    | FY 2014 |    | FY 2015 |    | FY 2016 | LTM | 3Q 2016 | LTN | 3Q 2017 | 3  | Q 2016 | 3Q | 2017  |
| Reconciliation of operating income to adjusted EBITDA        |    |         |      |        |    |         |    |         |    |         |    |         |     |         |     |         | _  |        |    |       |
| Operating Income                                             | s  | 32.9    | S    | 70.0   | s  | 79.9    | s  | 66.1    | s  | 85.4    | s  | 81.3    | s   | 74.4    | \$  | 75.4    | s  | 21.9   | s  | 21.5  |
| Depreciation and amortization                                |    | 61.6    |      | 63.3   |    | 63.1    |    | 65.8    |    | 70.7    |    | 69.5    |     | 69.1    |     | 65.3    |    | 17.4   |    | 15.6  |
| (Gains) losses on property disposals, net                    |    | (2.7)   |      | 0.7    |    | 0.6     |    | 4.0     |    | 0.2     |    | 1.1     |     | 1.1     |     | 1.5     |    | 0.3    |    | 0.3   |
| Letter of credit expense                                     |    | 6.6     |      | 6.2    |    | 6.8     |    | 2.9     |    | 2.1     |    | 2.5     |     | 2.6     |     | 2.1     |    | 0.6    |    | 0.5   |
| Union equity awards                                          |    | 4.6     |      | -      |    |         |    |         |    |         |    |         |     |         |     | -       |    |        |    | -     |
| Amortization of ratification bonus                           |    |         |      |        |    |         |    | 5.6     |    | 6.7     |    | 1.6     |     | 3.2     |     |         |    |        |    | -     |
| Other, net <sup>(a)</sup>                                    |    | 0.1     |      |        |    | 0.1     |    |         |    | 0.8     |    | 0.5     |     | 1.1     |     | 1.2     |    |        |    | 0.8   |
| Adjusted EBITDA                                              | S  | 103.1   | S    | 140.2  | s  | 150.5   | S  | 144.4   | S  | 165.9   | S  | 156.5   | S   | 151.5   | S   | 145.5   | S  | 40.2   | s  | 38.7  |

(a) As required under our Term Loan Agreement, other, net, shown above consists of the impact of certain items to be included in Adjusted EBITDA



### **Free Cash Flow Reconciliation - Consolidated**

(\$ in millions)

| YRCW Consolidated                                  | FY 2011 |        | FY 2012 |        | FY 2013 |        | FY 2014 |        | FY 2015 |         | FY 2016 |         | LTM 3Q 2016 |         | LTM 3Q 2017 |        |    | 3Q 201 | 016 30 |    | 017    |
|----------------------------------------------------|---------|--------|---------|--------|---------|--------|---------|--------|---------|---------|---------|---------|-------------|---------|-------------|--------|----|--------|--------|----|--------|
| Net Cash (used) / provided in operating activities | s       | (26.0) | \$      | (25.9) | \$      | 12.1   | \$      | 28.5   | \$      | 140.8   | \$      | 103.1   | \$          | 135.4   | \$          | 81.2   | S  | 3      | 38.6   | \$ | 25.7   |
| Acquisition of property and equipment              |         | (71.6) |         | (66.4) |         | (66.9) |         | (69.2) |         | (108.0) |         | (100.6) |             | (111.6) |             | (96.0) |    | (2     | 28.1)  |    | (31.9) |
| Proceeds from disposal of property and equipment   | _       | 67.5   |         | 50.4   |         | 9.8    |         | 20.8   |         | 17.5    |         | 35.1    |             | 28.3    |             | 16.9   |    |        | 5.5    |    | 1.6    |
| Free Cash Flow                                     | \$      | (30.1) | \$      | (41.9) | \$      | (45.0) | \$      | (19.9) | s       | 50.3    | \$      | 37.6    | \$          | 52.1    | \$          | 2.0    | \$ | 1      | 16.0   | \$ | (4.6)  |