YRC Worldwide

## Yellow Corporation Reports Strong Second Quarter Results

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- Yellow Transportation more than triples operating income over 2nd
    quarter 2002
- Meridian IQ revenue growth of 22 percent over 2nd quarter 2002;
    continues to expand customer base
- Exact Express, an expedited service, grows revenue by 54 percent over
    2nd quarter 2002
- Announced acquisition of Roadway Corporation on July 8
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OVERLAND PARK, Kan., July 17 /PRNewswire-FirstCall/ -- Yellow Corporation (Nasdaq: YELL) today reported second quarter 2003 income of $\$ 18.4$ million, up substantially from $\$ 2.6$ million in the second quarter of 2002 . Second quarter 2003 results of $\$ .62$ per share included a pre-tax benefit of $\$ 3.7$ million, or $\$ .08$ per share, from the completion of an insurance recovery that started in the first quarter of 2003. Excluding the insurance recovery, second quarter 2003 earnings per share was $\$ .54$, which is consistent with previously-issued guidance. In the second quarter of 2002, earnings per share from continuing operations was \$.09.

Yellow Corporation reported the following consolidated results for the second quarter of 2003:

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-- Operating revenue of $713 million, a 10.4% increase over $646 million
    in second quarter 2002
-- Operating income of $32.3 million compared to $ }6.2\mathrm{ million in second
    quarter 2002
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"Yellow Transportation and Meridian IQ continue to perform very well," said Bill Zollars, Chairman, President and CEO of Yellow Corporation. "We were able to grow consolidated revenue by over ten percent through increased business volumes and effective yield management. More importantly, by continuing to leverage our cost structure, operating income for the quarter was more than five times the amount earned in the second quarter of 2002. In addition, over the last six to eight weeks, we have experienced volume increases that appear to be modestly above normal seasonality," Zollars stated.
"The growth in Exact Express, our expedited, time-definite service, highlights the effectiveness of our one-stop shopping strategy," Zollars continued. "When it comes to big shipments for business, our customers can rely on Yellow to manage their transportation needs whatever the mode, speed or destination."

For the six months ended June 30, 2003, Yellow Corporation reported the following consolidated results:

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-- Diluted EPS from continuing operations of $.80 compared to $.09 in the
    same period of }200
-- Operating revenue of $1.4 billion, a 13.9% increase over $1.2 billion
    in the same period of 2002
-- Operating income of $44.1 million, almost four times the $8.9 million
    earned in the same period of 2002
Yellow Transportation
Yellow Transportation reported second quarter 2003 results, as follows:
-- Revenue of $691 million, up 10.1% from $628 million in second quarter
    2002
-- Operating income of $36.4 million, up from $10.5 million in second
    quarter 2002; excluding the insurance recovery, operating income was
    $32.7 million
-- Operating ratio of 94.7% compared to 98.3% in second quarter 2002;
    excluding the insurance recovery, the operating ratio was 95.3%
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"Yellow Transportation continues to excel at yield management, cost management and service quality," said Zollars.
"Maintaining the right balance between business volumes and yield resulted in significant profit improvement."

Less-than-truckload (LTL) revenue per day, for the second quarter of 2003, was up $10.2 \%$ over the second quarter of 2002 , primarily reflecting a $5.0 \%$ increase in LTL tonnage per day and a $4.9 \%$ improvement in LTL revenue per hundred weight ( $3.5 \%$ excluding fuel surcharge). Second quarter 2003 business volumes benefited primarily from the September 2002 closure of a significant competitor and the continued growth of premium services such as Exact Express and Definite Delivery.

For the six months ended June 30, 2003, Yellow Transportation reported the following results:

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-- Revenue of $1.35 billion, up 13.3% from $1.19 billion in the same
    period of 2002
-- Operating income of $55.9 million, up from $17.2 million in the same
    period of 2002
-- Operating ratio of 95.9% compared to 98.6% in the same period of 2002
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"For the six months ended June 30, 2003, revenue was up $\$ 159$ million and operating income was up $\$ 39$ million, from the same period in 2002," Zollars stated. "The $24 \%$ incremental margin reflects outstanding cost management, operational excellence and the right balance of yield and volume."

Meridian IQ

Meridian IQ, entering its second year of operations, reported the following second quarter 2003 results:

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-- Operating revenue of $23 million, up 22% over $19 million in second
    quarter 2002
-- Operating income of $0.1 million compared to a $0.5 million loss in
    second quarter 2002
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"Meridian IQ continues to show significant progress. We expect continued revenue growth and improved profitability in the coming quarters," said Zollars.

For the six months ended June 30, 2003, Meridian IQ reported the following results:

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-- Operating revenue of $45 million, up 32% over $34 million in the same
    period of 2002
-- Operating loss of $0.8 million compared to a $2.0 million loss in the
    same period of 2002
```

Outlook
"As a result of the strong performance at Yellow Transportation and Meridian IQ, we remain comfortable with our full year 2003 guidance of $\$ 2.25$ to $\$ 2.35$ per share, and expect the third quarter to be between $\$ .70$ and $\$ .80$ per share," Zollars stated. "We are assuming that current economic activity continues throughout 2003. However, due to our significant operating leverage, we are well positioned to take advantage of improved economic conditions when they occur."

Other Material Information

On July 8, 2003, Yellow Corporation and Roadway Corporation announced a definitive agreement under which Yellow Corporation will acquire Roadway Corporation for approximately $\$ 966$ million, or $\$ 48$ per share (based on a fixed exchange ratio and a 60-day average price per share of $\$ 24.95$ for Yellow common stock in a half cash, half stock transaction). Yellow Corporation will also assume an expected $\$ 140$ million in net Roadway indebtedness, bringing the enterprise value of the acquisition to approximately $\$ 1.1$ billion.

The combined enterprise, which will be known as Yellow-Roadway Corporation, will be one of the largest transportation service providers in the world. Yellow-Roadway will be the largest U.S.-based transportation service provider with a focus on big shipments for business-to-business customers.

Bill Zollars, currently Chairman, President, and Chief Executive Officer of Yellow, will be Chairman, President, and Chief Executive Officer of the combined company. James D. Staley, currently President and Chief Executive Officer of Roadway, will continue to lead Roadway, which will be an operating entity under the Yellow-Roadway holding company. Three members of the Roadway Board of Directors will join the Board of Yellow-Roadway - Frank P. Doyle, John F. Fiedler, and Phillip J. Meek.

For more information concerning this transaction, please refer to the company's current report on Form 8-K filed with the Securities and Exchange Commission. A copy of the Form 8-K can be obtained from www.sec.gov as well as the Yellow Corporation Internet site www.yellowcorp.com or a special transaction website, www.yellowroadwayinformationcenter.com .

## Review of Financial Results

A teleconference review of Yellow Corporation second quarter 2003 financial results has been scheduled for Friday, July 18, 2003, beginning at 9:30 a.m. Eastern, 8:30 a.m. Central. Hosting the conference call will be: Bill Zollars, Chairman, President and CEO of Yellow Corporation; Don Barger, CFO of Yellow Corporation; James Welch, President of Yellow Transportation; and Jim Ritchie, President of Meridian IQ.

To participate, please dial 1-888-609-3912 and allow five to ten minutes prior to the start of the call. The conference call will be webcast live via StreetEvents at www.streetevents.com and via the Yellow Corporation Internet site www.yellowcorp.com . An audio playback will be available until July 24, 2003 by calling 1-800-642-1687 then dialing the access code 1342595. In addition, an audio playback will be available for 30 days via the StreetEvents and Yellow Corporation web sites.

This news release (and oral statements made regarding the subjects of this release, including on the conference call announced herein) contain forward- looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The words "expect," "believe," "intend," and similar expressions are intended to identify forward-looking statements. It is important to note that the company's actual future results could differ materially from those projected in such forward-looking statements because of a number of factors, including (without limitation), labor relations, inclement weather, price and availability of fuel, competitor pricing activity, expense volatility, changes in and customer acceptance of new technology and a downturn in general or regional economic activity.

Yellow Corporation, a Fortune 500 company, is a holding company that through wholly owned operating subsidiaries offers its customers a wide range of asset and non-asset based transportation services integrated by technology. Its largest subsidiary, Yellow Transportation, offers a full range of regional, national and international services for the movement of industrial, commercial and retail goods. Meridian IQ is a non-asset global transportation management company that plans and coordinates the movement of goods worldwide. Yellow Technologies provides innovative technology solutions and services exclusively for Yellow Corporation companies. Headquartered in Overland Park, Kansas, Yellow Corporation employs approximately 23,000 people.

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CONSOLIDATED BALANCE SHEETS
Yellow Corporation and Subsidiaries
(Amounts in thousands except per share data)
(Unaudited)
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## LIABILITIES AND SHAREHOLDERS' EQUITY

CURRENT LIABILITIES:
Accounts payable
Wages, vacations, and employees' benefits
\$71,283 \$114,989

Other current and accrued liabilities
166,369 159,998
113,572 101,111
ABS borrowings
50,000 50,000
Current maturities of long-term debt
40,259 24,261



| FINANCING ACTIVITIES: |  | $(43)$ |
| :--- | :---: | ---: |
| $\quad$ Decrease in long-term debt | - | $(113,011)$ |
| ABS borrowings, net | - | - |
| Proceeds from issuance of common stock | $(2,921)$ | - |
| Treasury stock purchases | 1,124 | 6,189 |
| Proceeds from exercise of stock options | $(1,840)$ | $(13,030)$ |
| $\quad$ Net cash used in financing activities |  | $(2,411)$ |
| NET INCREASE (DECREASE) IN CASH AND | 21,097 | 19,214 |
| CASH EQUIVALENTS |  |  |

SUPPLEMENTAL FINANCIAL INFORMATION
Yellow Corporation and Subsidiaries
For the Three Months and Six Months Ended June 30
(Amounts in thousands except per share data)
(Unaudited)

2003 | Three Months |  | Six Months |  |
| :---: | :---: | :---: | :---: |
| 2002 | $\%$ | 2003 | 2002 |

| Operating revenue: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Yellow |  |  |  |  |  |  |
| Transportation | \$691,449 | \$628,215 | 10.1 | \$1,351,574 | \$1,192,858 | 13.3 |
| Meridian IQ | 23,185 | 18,942 | 22.4 | 45,268 | 34,344 | 31.8 |
| Corporate/Other | $(1,181)$ | $(1,096)$ | (7.8) | $(2,296)$ | $(2,339)$ | 1.8 |
| Consolidated | 713,453 | 646,061 | 10.4 | 1,394,546 | 1,224,863 | 13.9 |
| Operating income: |  |  |  |  |  |  |
| Yellow |  |  |  |  |  |  |
| Transportation | 36,361 | 10,525 | 245.5 | 55,861 | 17,187 | 225.0 |
| Meridian IQ | 64 | (454) | 114.1 | (829) | $(1,969)$ | 57.9 |
| Corporate/Other | $(4,092)$ | $(3,861)$ | (6.0) | $(10,940)$ | (a) $(6,351)$ | (72.3) |
| Consolidated | 32,333 | 6,210 | 420.7 | 44,092 | 8,867 | 397.3 |


| ```Losses on property disposals and spin- off and reorganization charges:``` |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Yellow Transportation | 25 | 469 | 37 | 1,040 |
| Meridian IQ | 6 | 3 | 6 | 84 |
| Corporate/Other | (1) | 527 | (2) | 579 |
| Consolidated | 30 | 999 | 41 | 1,703 |

Operating income
excluding property
disposals, spin-off
and reorganization
charges (b):
Yellow
Transportation 36,386 10,994 231.0 55,898 18,227 206.7
Corporate/Other (4,093) (3,334) (22.8) (10,942) (5,772)(89.6)
Consolidated

| 70 | $(451)$ | 115.5 | $(823)$ | $(1,885)$ | 56.3 |
| ---: | :---: | :---: | :---: | :---: | :---: |
| $(4,093)$ | $(3,334)$ | $(22.8)$ | $(10,942)$ | $(5,772)(89.6)$ |  |
| 32,363 | 7,209 | 348.9 | 44,133 | $10,570317.5$ |  |

Operating ratio:
Yellow
Transportation 94.7\% 98.3\% 95.9\% 98.6\%
Consolidated 95.5\% 99.0\% 96.8\% 99.3\%

| Operating ratio excluding property disposals, spin-off and reorganization charges: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Yellow |  |  |  |  |  |
| Transportation | 94.7\% | 98.2\% |  | 95.9\% | 98.5\% |
| Consolidated | 95.5\% | 98.9\% |  | 96.8\% | 99.1\% |
| ```Diluted EPS from continuing operations $0.62 $0.09 $0.80 $0.09``` |  |  |  |  |  |
| ```Diluted EPS from property disposals, spin-off and reorganization charges``` | - | 0.02 |  | - | 0.04 |
| Diluted EPS from continuing operations excluding property disposals, spin-off and reorganization charges | 0.62 | 0.11 |  | 0.80 | 0.13 |
| Pro forma stock option expense |  |  |  |  |  |
| Pro forma stock option impact on diluted EPS from continuing operations | 0.02 | 0.01 |  | 0.04 | 0.03 |

(a) Includes approximately $\$ 4$ million for an industry conference that Yellow Corporation hosts every other year.
(b) Management does not consider these items a component of recurring operations and excludes them when evaluating operating income.
(c) The fair value in accordance with SFAS 123, Accounting for Stock-Based Compensation, not reflected in income.

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STATISTICAL INFORMATION
Yellow Transportation, Inc.
For the Three Months Ended June 30 (Amounts in thousands except per unit data)
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| Three |  | Months | Amount/Workday |  |  |
| :---: | ---: | :---: | :---: | :---: | :---: |
| 2003 | 2002 | $\%$ | 2003 | 2002 |  |


| Revenue: |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| $\quad 645,551$ | 585,826 | 10.2 | $10,086.7$ | $9,153.5$ | 10.2 |  |
| LTL | 47,067 | 44,255 | 6.4 | 735.4 | 691.5 | 6.4 |
| TL |  |  |  |  |  |  |
| Subtotal - pickup <br> basis | 692,618 | 630,081 | 9.9 | $10,822.1$ | $9,845.0$ | 9.9 |
| Revenue recognition |  |  |  |  |  |  |
| $\quad$ adjustment | $(1,169)$ | $(1,866)$ | $(37.4)$ | $(18.2)$ | $(29.1)$ | $(37.4)$ |
| Total - as reported | 691,449 | 628,215 | 10.1 | $10,803.9$ | $9,815.9$ | 10.1 |


| Tonnage - pickup basis: |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| LTL | 1,613 | 1,536 | 5.0 | 25.20 | 23.99 | 5.0 |
| TL | 298 | 297 | 0.2 | 4.66 | 4.65 | 0.2 |
| Total | 1,911 | 1,833 | 4.2 | 29.86 | 28.64 | 4.2 |
| Shipments - pickup basis: |  |  |  |  |  |  |
| LTL | 3,298 | 3,084 | 6.9 | 51.54 | 48.20 | 6.9 |
| TL | 41 | 41 | $(0.2)$ | 0.63 | 0.63 | $(0.2)$ |
| Total | 3,339 | 3,125 | 6.8 | 52.17 | 48.83 | 6.8 |
|  |  |  |  |  |  |  |
| Revenue/cwt. - pickup basis: | 20.01 | 19.07 | 4.9 |  |  |  |
| LTL | 7.90 | 7.44 | 6.2 |  |  |  |
| TL | 18.13 | 17.19 | 5.5 |  |  |  |
| Total |  |  |  |  |  |  |

Revenue/cwt. - pickup basis:
(excluding fuel surcharge)

| LTL | 19.42 | 18.76 | 3.5 |
| :--- | ---: | ---: | ---: |
| TL | 7.69 | 7.35 | 4.6 |
| Total | 17.59 | 16.90 | 4.1 |


| Revenue/shipment - pickup basis: |  |  |  |
| :--- | ---: | ---: | ---: |
| LTL | 195.73 | 189.94 | 3.0 |
| TL | $1,162.96$ | $1,091.07$ | 6.6 |
| Total | 207.45 | 201.63 | 2.9 |

## SOURCE Yellow Corporation

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