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This presentation includes the presentation of Adjusted EBITDA, a non-GAAP financial measure. Adjusted EBITDA is not a measure of financial performance in accordance with generally accepted accounting principles and may exclude items that are significant in understanding and assessing our financial results. Therefore, this measure should not be considered in isolation or as an alternative to net income from operations, cash flows from operations, earnings per fully-diluted share or other measures of profitability, liquidity or performance under generally accepted accounting principles. You should be aware that this presentation of Adjusted EBITDA may not be comparable to similarly-titled measures used by other companies. A reconciliation of measure to the most comparable measures presented in accordance with generally accepted accounting principles has been included in this presentation.





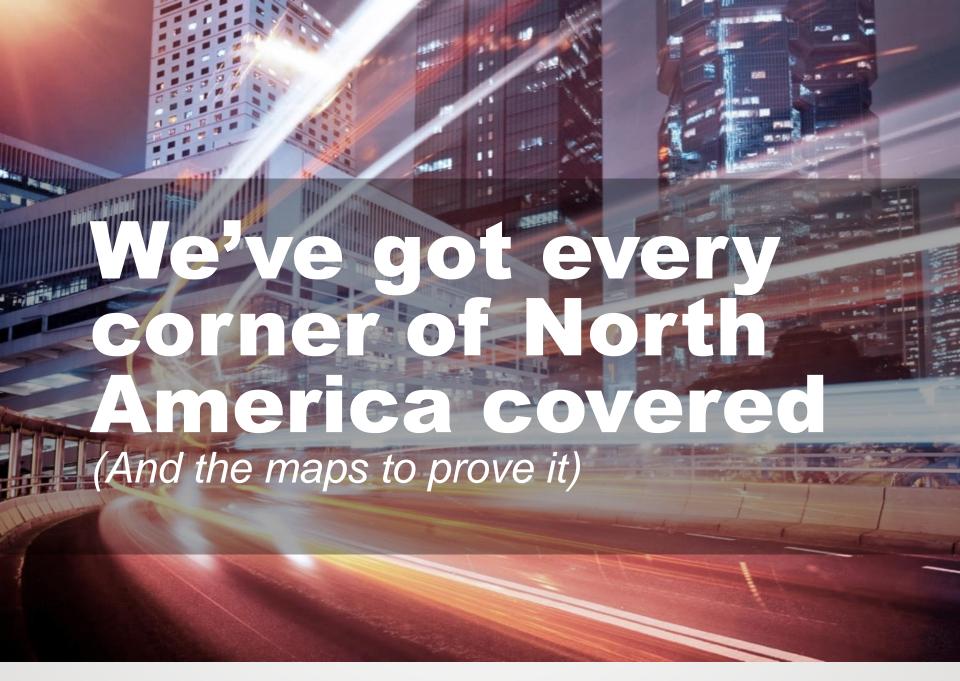




#### YRCW provides services under a portfolio of four operating companies

Among these 4 companies, we have approximately 20 - 25% of the public carrier market by tonnage. We provide the broadest coverage and more service capability throughout North America than any competitor. To put it simply, customers tell us where they want their freight to go and when it needs to be there, and we take it there; we carry the economy







## **North American Coverage**



In 2003, Yellow Transportation acquired Roadway Express. The two companies were integrated in 2009 and rebranded as YRC Freight in 2012. When customers need longer-haul LTL shipping solutions, YRC Freight is the expert

YRC Freight	Metric
LTM 1Q16 Revenue	\$3.0 billion
LTM 1Q16 Adj. EBITDA	\$165 million
# of Customers	~125,000
# of Terminals	258
Average Length of Haul	1,300 miles
Average Weight	1,200 lbs
Average Transit	3-4 days



For next-day and time-sensitive services, YRC regional has 3 distinct carriers: Holland, Reddaway and New Penn. All three brands are well-established and have long histories in their respective regions

YRC Regional	Metric
LTM 1Q16 Revenue	\$1.8 billion
LTM 1Q16 Adj. EBITDA	\$173 million
# of Customers	~150,000
# of Terminals	126
Average Length of Haul	400 miles
Av erage Weight	1,300 lbs
Average Transit	> 90% in 2 days or less





YRC Freight, Holland, Reddaway and New Penn provide service to more than 250,000 customers in all 50 states, Puerto Rico, Canada and Mexico. Plus, with extensive networks already in place and spanning North America, we are well-positioned to offer LTL services to an even greater number of future customers















#### **Panasonic**















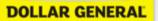






























The company you keep says a lot about you.

And we work with some very good companies.

We're fortunate to have stable, long-standing relationships with some of the greatest companies in the world, from large Fortune 500 companies to small, privately-held businesses



#### We delivered, and our customers noticed





4 out of the last 6 years, YRCW operating companies have received awards from Walmart for outstanding service





In 2015, Toyota named Holland and Reddaway their LTL logistics partners of the year





New Penn received two Quest of Quality awards in 2015 from Logistics Management magazine



# Highly Experience Senior Management With More Than 150 Years of Operating Experience



James Welch
CEO, YRCW

- More than 34 years of experience in the transportation and logistics industry including 29 years at Yellow Transportation
- Returned to the Company in 2011 to become CEO



Jamie Pierson
CFO, YRCW

- Acted as an advisor to the Company from early 2009 – November 2011
- Joined as CFO in 2011
- Prior to YRCW, served as Vice President, Corporate Development and Integration with Greatwide Logistics Services



Jim Fry
Vice President- General Counsel &
Corporate Secretary, YRCW

- More than 20 years of industry experience
- Prior to YRCW, served as Executive Vice President, General Counsel, and Secretary for Swift Transportation Company



# Highly Experience Senior Management With More Than 150 Years of Operating Experience







**Darren Hawkins**President, YRC Freight

- More than 27 years of industry experience
- Prior to being named President of YRC Freight, was Senior Vice President of Sales for the Company

Scott Ware
President, Holland

President, Holland

- More than 27 years of industry experience
- Prior to being named President of Holland, was Vice President of Operations and Linehaul for the Company

**Don Foust** 

President, New Penn

- More than 35 years of industry experience
- Prior to being named President of New Penn, was a Division Vice President of Roadrunner Transportation

TJ O'Connor

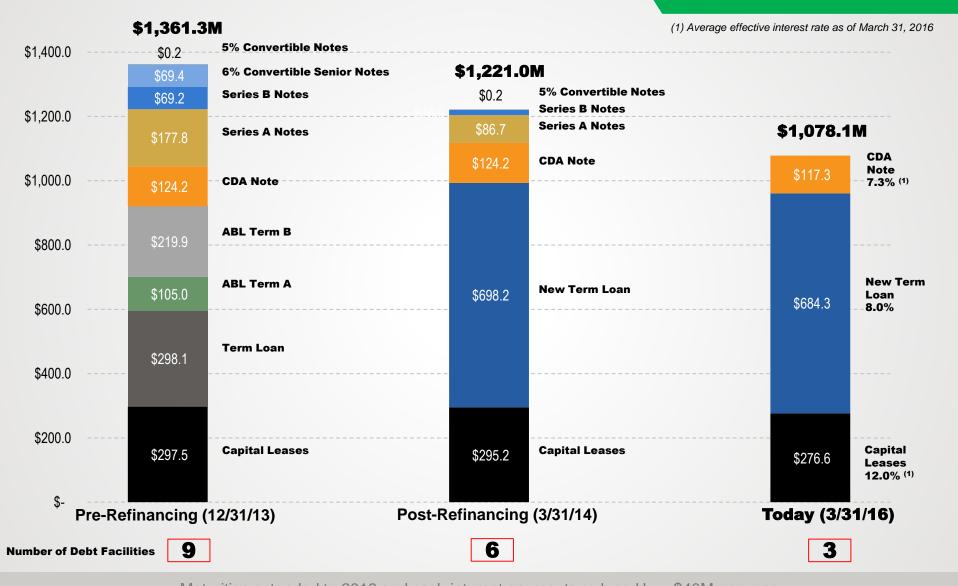
President, Reddaway

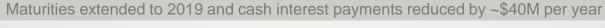
- More than 30 years of industry experience
- Prior to being named President of Reddaway in 2007, served as President and CEO of USF Bestway



## **Simplified Capital Structure**

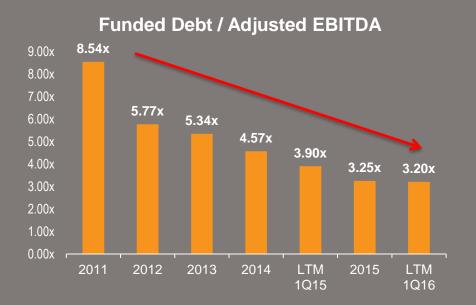
## Reduced debt by \$283.2 million since 2013







## Leverage Ratio



#### YRCW Adjusted EBITDA



Note: Funded debt balances based on par value

Steady progress every year since 2011

Funded Debt to Adjusted EBITDA down 5.3 turns

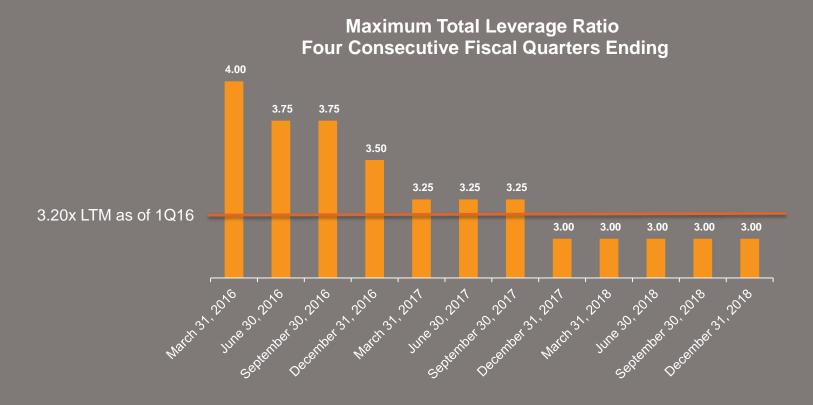
Adjusted EBITDA CAGR of 20.3% for 2011 – 2015

Growing into capital structure

Continue to de-risk the balance sheet



### **Credit Facility Covenants**



YRCW's credit ratings as of March 31, 2016:

- Standard & Poor's corporate family rating is B- with a Stable outlook
- Moody's corporate family rating is B3 with a Stable outlook



#### **No Near-Term Maturities**



Significant extension of debt maturities provides longer runway to continue operational transformation



## 1Q 2016 Financial and Operational Highlights

1

## Added new Accelerated service at YRC Freight

 Allows customers' non-guaranteed shipments to reach their destinations 1 – 2 days faster than standard transit times



LTM Adjusted EBITDA increased to \$337.4 million in 1Q16 an improvement of \$57 million compared to 1Q15

A 20% increase compared to 1Q15

2

Executing strategy of prioritizing freight mix, yield improvements and profitability over market share and tonnage

Improved 1Q16 consolidated operating ratio by 90 basis points to 98.8 on a YoY basis

5

Continued reinvesting in the business in 1Q16 with \$19.8 million in capital expenditures and new operating leases for revenue equipment that have a capital value equivalent of \$33.4 million for a total of \$53.2 million

3

Adjusted EBITDA of \$62.9 million in 1Q16 compared to \$58.8 million in 1Q15

6

Liquidity improved to \$222.1 million, a \$46.5 million increase compared to a year ago



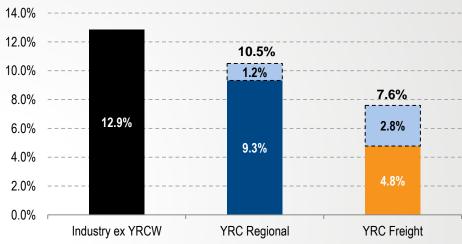
#### Opportunity for EBITDA Margin Growth & Further Deleveraging

Assuming current market performance of an OR of 91 to 93, the long-term EBITDA margin segment goals are as follows:

YRCF = 7.6% (equivalent to an OR of 95 - 96)

Regional = 10.5% (equivalent to an OR of 93 - 94)





Note: The peer groups LTM 1Q16 EBITDA and OR excludes XPO Logistics' LTL Division and UPS Freight

Opportunity for both segments to achieve margin improvements

LTM 1Q16	YRC	Regional	YR	C Freight
Revenue	\$	1,752.9	\$	3,013.8
EBITDA		164.2		113.8
Non-union pension settlement charge		-		28.7
(Gains) loss on property sales		(8.0)		1.3
EBITDA less losses on property sales	\$	163.4	\$	143.8

EBITDA margin %, less (gains) losses on property	9.3%	4.8%
sales and Non-union pension settlement charge	9.5/0	4.070

Note: For comparison purposes, EBITDA for all companies is defined as Operating Income, excluding gains or losses from property sales, plus Depreciation and Amortization. EBITDA used to calculate EBITDA margin for YRCW above differs from the credit agreement definition of Consolidated Adjusted EBITDA



## Plan to Achieve Margin Segment Goals Include

**Volume and Yield Growth** 

- Economic Growth
- Continued market price rationalization

**Delivering Award Winning Service and Partnering with Our Customers** 

 New YRC Freight Accelerated Service Available in 2Q16

**Enhancing Employee Engagement** 

- Union employees profit sharing bonus opportunity based on achieving OR metrics
- MOU in place through March 2019

Improving Productivity

- Rollout of dock supervisor tablets
- Utilizing Sysnet software to reduce linehaul miles

**Focusing on Safety** 

6

- In-cab safety equipment installation in existing fleet substantially complete
- SMITH system training, peer safety trainers and the expansion of driving schools

Continue Investing in Technology and Revenue Equipment

- Optym linehaul route optimization software implementation in 2016
- The foundation for profitably growing the business



3

## Reinvesting in the Business

After several years of curtailing investment in the business, capital spending has resumed

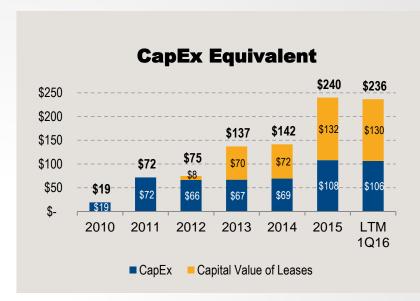
Fleet replenishment through operating leases beginning in 2013

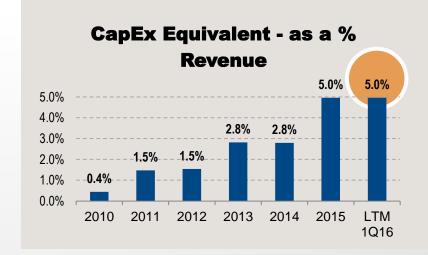
Increased leasing activity due to greater financing options resulting from the Company's improved financial condition

Acquired 70 dimensioners since 2014. Dimensioning technology is used to better cost, price and plan freight loading and flow

For the LTM 1Q16, the CapEx Equivalent (CapEx plus the Capital Value of Leases) was 5.0% of revenue. This brings the Company more in line with historical industry standards

Since the beginning of 2015, additions have included over 1,400 new tractors and over 1,900 new trailers







#### **Forward Looking Considerations**

1

Plan to continue investing back into the business through combined purchasing and leasing to enhance shareholder value



No material long-term debt / facility maturities until 1Q19

2

International Brotherhood of Teamsters memorandum of understanding (MOU) in place through March 2019

- Annual wage increases of \$0.34 per hour in April from 2016 - 2018
- Annual health and welfare benefit contributions increase in August from 2016 – 2018; estimated increase in 2016 is approximately 7%
- Required contributions to pension plans remain an average of \$1.75 per hour

4

Total federal net operating losses (NOLs) of \$700.2 million as of December 31, 2015 that expire between 2028 - 2035

- Due to IRS limitations, usable NOLs projected at \$465.5 million
- Helps mitigate federal cash income tax payments

YRCW's competitive strengths provide a platform for continued improvement and long-term growth

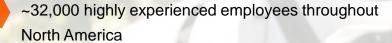








11



Average tenure of union employees approximately 15 years

Union employees turnover less than 10%

Long-term relationships with more than 250,000 customers

Experienced senior management with 150 combined years of operating experience leading transformation





11

Typical LTL driving distance contributes to stable workforce and low turnover

YRCW drivers cover approximately 1 billion miles per year

 The equivalent of more than 168,000 round trips between New York and Los Angeles

Active million mile drivers – accident-free through specific career anniversaries

2,134 drivers > 1 million miles

683 drivers > 2 million miles

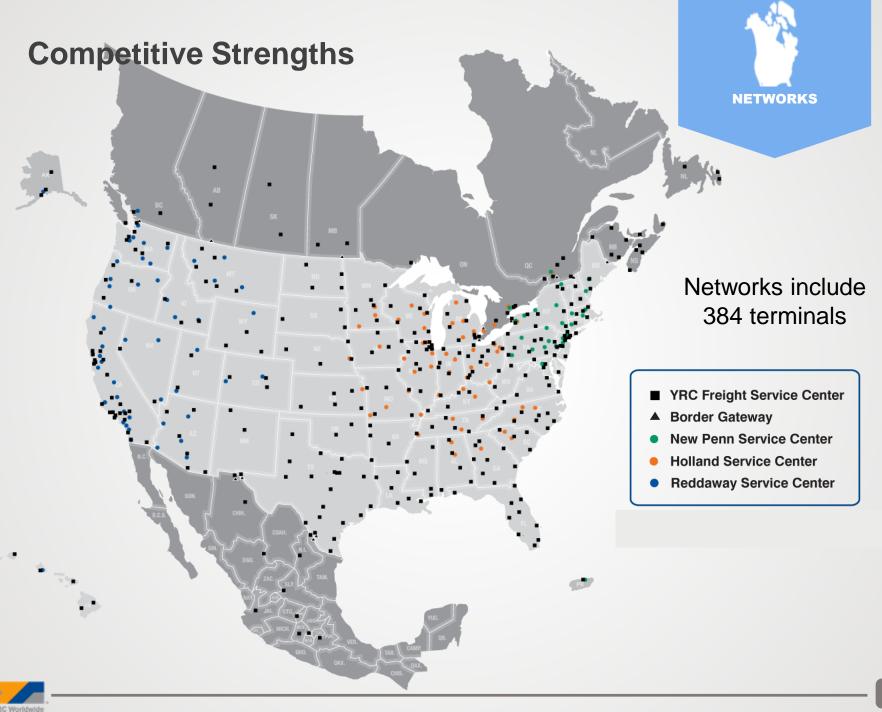
108 drivers > 3 million miles

20 drivers > 4 million miles

1 driver > 6 million miles







**PHYSICAL ASSETS** 

- YRC Freight operates a large hub and spoke network
- Regional carriers operate direct loading and quick sort networks
- YRCW Totals

384 terminals

- ~21,000 doors
- ~15,000 tractors
- ~45,000 trailers
- Reinvesting in the business by replenishing the fleet through a combined approach of purchasing and leasing
- Acquired over 1,400 new tractors and over 1,900 new trailers since the beginning of 2015







Implementing tools for continuous improvement in safety, efficiency, and productivity



In-Cab Safety Technology



**Dimensioners** 



Dock Supervisor Tablets



Logistics Planning Technology



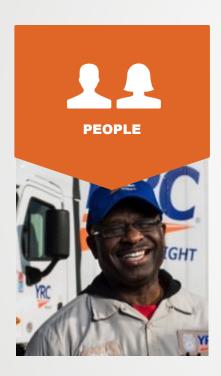
Pick Up & Delivery Handheld Units

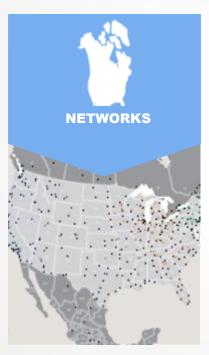


Optym Linehaul Optimization Software

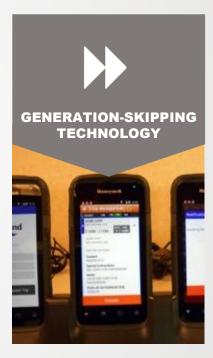


The result is award-winning customer service with a flexible supply chain that provides the broadest coverage throughout North America











## HOW WE WILL MOVE FREIGHT, OUR COMPANY AND YOUR INVESTMENT FORWARD

YRCW provides the opportunity to invest in a portfolio of four proud and distinct LTL operating companies



Strong Industry Position



Experienced Leadership Team



Diversified Business Model



Simplified & Stable Capital Structure



Turnaround
Still Has
Legs Via
Margin
Expansion



Reinvestment Back Into the Business



National Footprint / Tremendous Asset Base



#### **INVESTOR RELATIONS**

NASDAQ:

**YRCW** 



www.yrcw.com

#### **COMPANY CONTACT:**

## **Tony Carreño**

Vice President – Investor Relations (913) 696-6108 tony.carreno@yrcw.com







## **Multi-Employer Pension Plans Contingent Liability**

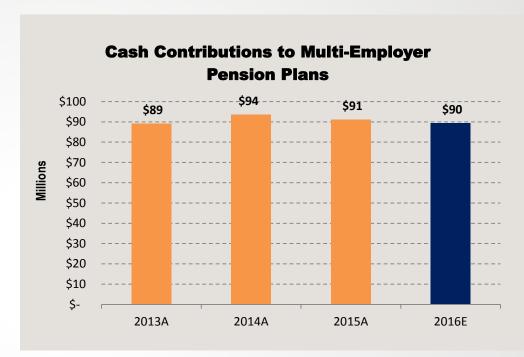
Employees covered by collective bargaining agreements

Required contributions are fixed at an average of \$1.75 per hour through the expiration of the Memorandum of Understanding (MOU) with the International Brotherhood of Teamsters (IBT) in March 2019

- 2016 cash contributions to be approximately \$90 million
- Expense included in EBITDA

Contributions are made to 32 multi-employer pension plans with various levels of underfunding

Pension plans are managed by independent trustees



If the Company were to withdraw from or there was a termination of all of the multi-employer pension plans, the Company's portion of the contingent liability would be an estimated \$10 billion

However......YRC Worldwide has and expects to continue making its required contractual contributions to the multi-employer pension plans thus SIGNIFICANTLY minimizing the potential of any contingent liability from becoming due

Additionally, to our knowledge, there are no regulations that would change our \$1.75 average per hour contribution for the remaining term of the MOU as that is contractually agreed to by and between the Company and the individual funds nor are we aware of any regulations that would materially change the status or amount of our contingent liability

As long as we continue to pay what is contractually agreed to, there should be no issue



#### **Single-Employer Pension Plans**

Certain employees not covered by collective bargaining agreements

Plans closed to new participants effective January 1, 2004 with benefit accrual for active employees frozen effective July 1, 2008

Future funding requirements primarily driven by benefits paid, actuarial gains and losses and company contributions

Long-term strategy is to reduce the risk of the underfunded plans

On average, the simple-employer pension expense from 2013 – 2015 was approximately \$21 million, excluding the expense recognition of settlements from lump sum payouts in 2015



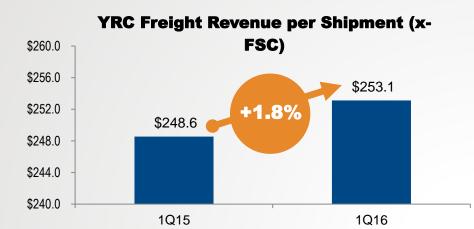
(a) Reflects a \$10.9 million contribution due in January 2016 that was paid in December 2015



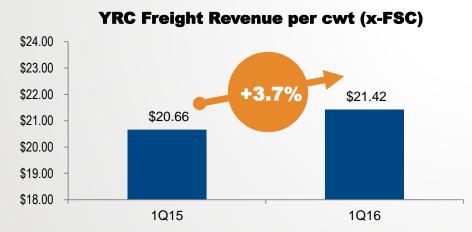


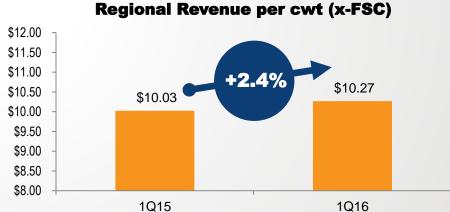


## **YOY Revenue Per Shipment and Revenue Per CWT**

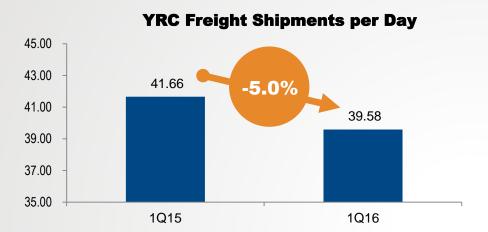


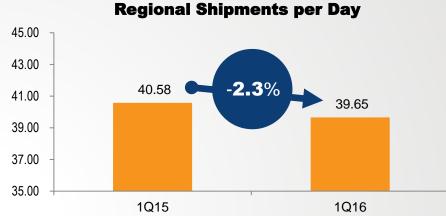


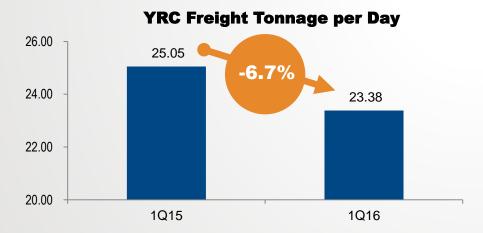


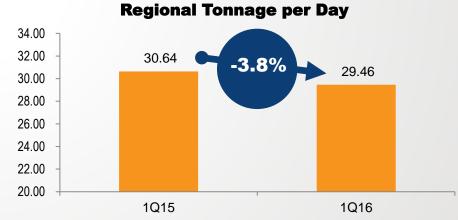


#### **YOY Volume**



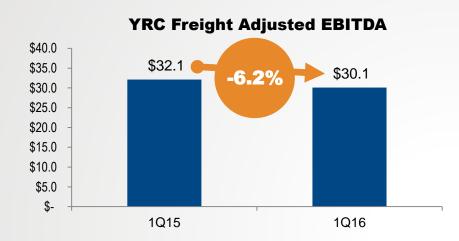


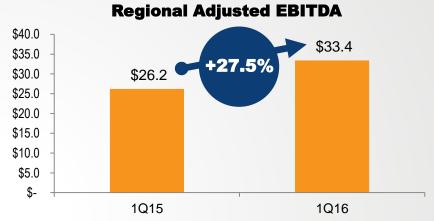


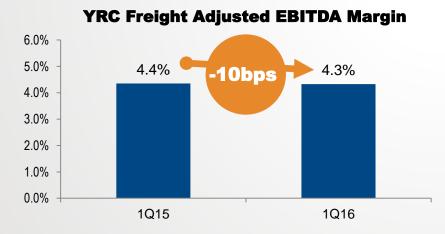


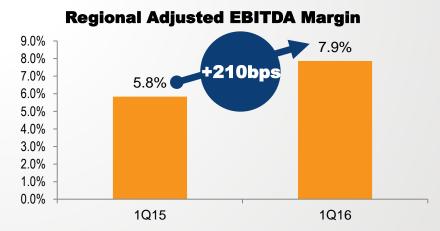
## **Segment Adjusted EBITDA**

(\$ in millions)





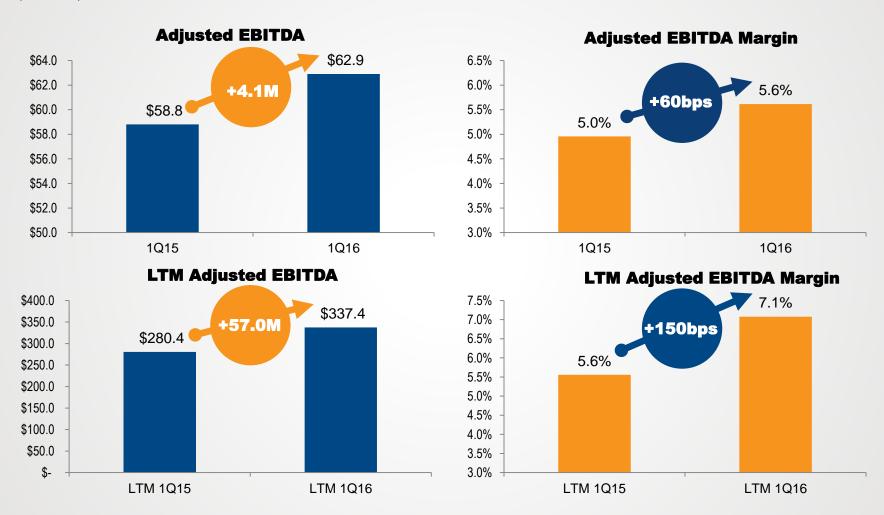






## **Consolidated Adjusted EBITDA**

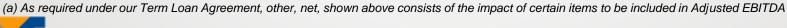
(\$ in millions)





## **EBITDA Reconciliation – Consolidation**

YRCW Consolidated	F	Y 2011	FY 20	2	FY 2013		FY 2014	F	FY 2015	LTN	1 1Q 2015	LTM 1	Q 2016	1	Q 2015	IQ 2016
Reconciliation of Net Income (Loss) to Adjusted EBITDA																
Net income (loss)	\$	(354.4)	\$ (1	36.5)	\$ (83.6	5) \$	(67.7)	\$	0.7	\$	(19.1)	\$	10.3	\$	(21.6) \$	(12.0)
Interest expense, net		155.7	1	50.1	163.8	3	149.5		107.1		118.7		105.7		27.4	26.0
Income tax expense (benefit)		(7.5)	(	15.0)	(45.9	9)	(16.1)		(5.1)		(10.6)		(8.3)		1.4	(1.8)
Depreciation and amortization		195.7	1	83.8	172.3	3	163.6		163.7		164.2		162.8		41.6	40.7
EBITDA	\$	(10.5)	\$ 1	82.4	\$ 206.6	5 \$	229.3	\$	266.4	\$	253.2	\$	270.5	\$	48.8 \$	52.9
Adjustments for the Term Loan Agreement																
(Gains) / loss on property disposals, net		(8.2)		(9.7)	(2.2	2)	(11.9)		1.9		(10.8)		0.3		1.3	(0.3)
Letter of credit expense		35.2		36.3	33.9	9	12.1		8.8		9.1		8.8		2.2	2.2
Restructuring professional fees		44.0		3.0	12.0	)	4.2		0.2		3.1		0.2		-	-
Nonrecurring consulting fees		-		-	-		-		5.1		2.9		2.2		2.9	-
Permitted dispositions and other		6.2		(4.0)	1.7	7	1.8		0.4		1.8		0.2		0.2	-
Equity based compensation expense		0.6		3.8	5.8	3	14.3		8.5		8.2		9.8		0.5	1.8
Union equity awards		14.9		-	-		-		-		-		-		-	-
Restructuring transaction costs		17.8		-	-		-		-		-		-		-	-
Fair value adjustment of derivative liabilities		79.2		-	-		-		-		-		-		-	-
Amortization of ratification bonus		-		-	-		15.6		18.9		20.8		18.3		5.2	4.6
Non-union pension settlement		-		-	-		-		28.7		-		28.7		-	-
Equity Investment Impairment		-		30.8	-		-		-		-		-		-	-
(Gains) / loss on extinguishment of debt		(25.8)		-	-		(11.2)		0.6		0.6		-		0.6	-
Other, net <sup>(a)</sup>		5.8		(3.1)	(2.9	9)	(9.7)		(6.2)		(8.5)		(1.6)		(2.9)	1.7
Adjusted EBITDA	\$	159.2	\$ 2		\$ 254.9		244.5	\$	333.3	\$	280.4	\$	337.4	\$	58.8 \$	62.9
Revenue	\$	4,868.8	\$ 4.8	50.5	\$ 4,865.4	1 \$	5,068.8	\$	4,832.4	\$	5.044.3	\$	4,766.3	\$	1,186.4 \$	1,120.3
Adjusted EBITDA Margin		3.3%		4.9%	5.2%	6	4.8%		6.9%		5.6%		7.1%		5.0%	5.6%
Funded Debt	\$	1,358.8	\$ 1,3	81.0	\$ 1,361.3	3 \$	1,116.2	\$	1,081.9	\$	1,093.6	\$	1,078.1			
Leverage Ratio		8.54x	!	5.77x	5.34	X	4.57x		3.25x		3.90x		3.20x			





## **EBITDA Reconciliation – Segment**

YRC Freight Segment		FY 2011	FY	2012	F	Y 2013		FY 2014		FY 2015	LTN	1 1Q 2015	LTN	1 1Q 2016	10	2015	10	Q 2016
Reconciliation of operating income (loss) to adjusted EBITDA																		
Operating income (loss)	\$	(88.5)	\$	(37.3)	\$	(31.2)	\$	0.5	\$	18.0	\$	33.2	\$	21.9	\$	0.2	\$	4.1
Depreciation and amortization		102.9		119.8		109.1		98.0		93.1		97.2		91.9		23.9		22.7
(Gains) losses on property disposals, net		(10.5)		(9.9)		(3.0)		(15.9)		1.9		(15.9)		1.3		(0.2)		(8.0)
Letter of credit expense		28.1		29.6		25.8		8.3		6.1		6.2		6.0		1.5		1.4
Union equity awards		10.3		-		-		-		-		-		-		-		-
Nonrecurring consulting fees		-		-		-		-		5.1		2.9		2.2		2.9		-
Amortization of ratification bonus		-		-		-		10.0		12.2		13.3		11.9		3.3		3.0
Non-union pension settlement charge		-		-		-		-		28.7		-		28.7		-		-
Other, net <sup>(a)</sup>		1.4		2.7		4.5		(1.1)		2.1		(1.3)		1.3		0.5		(0.3)
Adjusted EBITDA	\$	43.7	\$	104.9	\$	105.2	\$	99.8	\$	167.2	\$	135.6	\$	165.2	\$	32.1	\$	30.1
Revenue	\$	3,203.0	\$	3,206.9	\$	3,136.8	\$	3,237.4	\$	3,055.7	\$	3,218.2	\$	3,013.8	\$	737.6	\$	695.7
Adjusted EBITDA Margin		1.4%		3.3%		3.4%		3.1%		5.5%		4.2%		5.5%		4.4%		4.3%
Regional Transportation Segment		FY 2011	FY	2012	F	Y 2013		FY 2014	F	FY 2015	LTN	1 1Q 2015	LTN	1 1Q 2016	10	Q 2015	10	Q 2016
Reconciliation of operating income to adjusted EBITDA																		
Operating Income	\$	32.9	\$	70.0	\$	79.9	\$	66.1	\$	85.4	\$	62.8	\$	93.2	\$	4.6	\$	12.4
Depreciation and amortization		61.6		63.3		63.1		65.8		70.7		67.1		71.0		17.7		18.0
(Gains) losses on property disposals, net		(2.7)		0.7		0.6		4.0		0.2		5.1		(0.8)		1.5		0.5
Letter of credit expense		6.6		6.2		6.8		2.9		2.1		2.2		2.3		0.5		0.7
Union equity awards		4.6		-		-		-		-		-		-		-		-
Amortization of ratification bonus		-		-		-		5.6		6.7		7.5		6.4		1.9		1.6
Other, net <sup>(a)</sup>		0.1		_		0.1		_		0.8		_		1.0		_		0.2
Adjusted EBITDA	\$	103.1	\$	140.2	\$	150.5	\$	144.4	\$	165.9	\$	144.7	\$	173.1	\$	26.2	\$	33.4
Revenue	\$	1,554.3	\$	1,640.6	\$	1,728.6	\$	1,831.4	\$	1,776.9	\$	1,826.1	\$	1,752.9	\$	448.8	\$	424.8
Adjusted EBITDA Margin	,	6.6%	,	8.5%		8.7%	,	7.9%	,	9.3%	,	7.9%	,	9.9%		5.8%	•	7.9%

